



Job Position: Solutions Architect – Pre-Sales

Location: Philadelphia, PA and Minneapolis, MN

## **About Nihilent**

Founded in 2001, Nihilent Inc., a global consulting and solutions integration company, specializes in Data and AI and has an established Business Intelligence and Data Science practice that helps decision makers drive business performance, while also enforcing corporate governance. It is a dynamic, innovative company recognized as one of the fastest growing companies by Inc. 500/5000 and winner of Minnesota Business Magazine's 100 Best Companies to Work For. If you enjoy challenging projects with Fortune 1000 companies, working with cutting edge technology, and want to learn from the best, then Nihilent may be the right fit for you.

We are seeking a dynamic Solutions Architect with an expertise in the Microsoft technology stack to provide technical pre-sales support to help grow our company by selling business intelligence and data science services to Fortune 1000 companies. This job will give an opportunity to interact with business and technology leaders in large and mid-size enterprise organizations and work closely with our partners such as Microsoft and SAP.

## **Summary of Responsibilities**

Solution Architect will be responsible for technical pre-sales support, solution design and transition of projects from presales to delivery. Responsible for analyzing client requirements and current capabilities to ensure technical solutions will accomplish the client's objectives.

## **Responsibilities**

Be involved in making technical proposals, solution presentations, POC's and preparing statements of work. Become a technical trusted advisor to prospects. Understand client requirements in order to build a BI strategy and road map with customer or prospect. Partner with the customers to understand their needs and propose specific solutions based on Microsoft's Analytics Platform: Azure, Power BI, SQL Server 2014/2016/2017, Reporting Services (SSRS), Analysis Services (SSAS), Integration Services (SSIS) and Office365. Work closely with delivery team to ensure a smooth transition from a client and technical point of view.

## **Minimum Requirements**

- Should have at least 9 years of experience with a minimum of 3 years of experience in creating BI solutions and building data warehouses including:
- Engaged with business users to gather requirements and design/architect large Data warehouse using the Kimball methodology
- Performed Use-case analysis



- Have a sound understanding of ETL design using ETL tools to extract data from heterogeneous data sources
- Experience with tools and technology such as: SSRS, SSIS, SSAS, SQL Server, Azure, Hadoop or HD Insight.
- Developed analysis and reporting solutions using tools like: Power BI, Tableau, Hyperion Essbase, QlikView, MicroStrategy, Cognos, Business Objects, Reporting Services, Excel, Crystal reports, etc.
- Bachelor's in computer science/Software Design (Preference given to candidates who also have a business degree)
- Strong written and verbal skills
- Effective presentation skills
- Passionate about learning the latest technology
- Ability to travel domestically 25% of the time

### **Working at Nihilent**

Nihilent is a diverse, prosperous and rewarding place to work. We provide our employees with competitive salary and benefits, educational assistance, training, and career growth opportunities. Every employee is valued for their talents and contributions. We all take pride in helping our customers achieve their goals, which in turn contributes to the overall success of the company. Nihilent is an Equal Opportunity Employer.

### **How to Apply**

Email your resume to Alexandra Schwartz, HR Manger at [alex.schwartz@nihilentinc.com](mailto:alex.schwartz@nihilentinc.com).